

\$1.8 Billion Health and Hospitals Fund (Regional Priority Round)



Planning to Upgrade your Hospital or Purchase Medical Equipment? Would you like the Government to PAY for it?

Health and Hospitals Grants

The Government has committed to a funding round for the HHF focused on regional health infrastructure, utilising up to \$1.8 billion in unallocated funds, commencing 1 October 2010.

The HHF is used for strategic investments in the health system that will underpin major improvements in efficiency, access or outcomes of health care.

Funded Activities

HHF funding can be used to construct a new building or purchase or refurbish and / or extend an existing building including:

- Building activities required to design and construct/refurbish the project
- Direct building costs associated with building new or upgrading existing premises
- Purchase of an existing property
- Information management and technology systems installation
- Purchase of land
- Some establishment costs for the purchase of health, diagnostic or research equipment



Who We Are

Grant Solutions is a national consulting firm specialising in obtaining competitive government funding for businesses and health professionals.

Why Use Our Services

Government grants are highly competitive, attracting vast number of applications (sometimes 5000+ in each funding round). Despite spending valuable resources, jumping through hoops and filling out mountains of paperwork, most health professionals are unsuccessful in obtaining funding.

We change this. By engaging our services, health professionals are almost guaranteed funding. We work on a **success** basis and receive a fee based on the results we're able to achieve for our clients. We have substantial experience in the health industry and a **100% success rate** in health applications.

New Client Deadline October 22nd!
Applications Close December 3rd

This grant is **ideal** for rural hospital and health providers wishing to undertake infrastructure projects after July 2011 and who are currently planning for these projects.

Further Information

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Grant Solutions Press Release For Round 4 - Celebrating 100% NRRHIP Success



Melbourne, Australia July 6, 2010 – The results of the latest NRRHIP funding round (a competitive program providing \$46 million for health infrastructure and equipment in small rural towns) were announced today. The 4th round attracted **302** applicants from all across Australia, **42** of them (including **4** clients of Grant Solutions) being successful.

Each of the 42 successful applicants received a personal phone call congratulating them... with the official confirmation (funding agreement, bank account details, and etc) due to arrive shortly. Concurrently, 260 letters were sent to unsuccessful applicants, providing an opportunity to obtain application feedback and to reapply for the 5th NRRHIP round.

Ross Turetsky, Managing Director of Grant Solutions, explains... “With 302 NRRHIP submissions, an application had to be in the top **13.9%** to be approved”. Grant Solutions submitted 4 NRRHIP applications on behalf of their clients, and **all** were successful.

Getting comfortable in his ultra-ergonomic office chair, Ross is not surprised by this exceptional result (the probability of which is just **0.04%**) ... he expected it. “Two of our clients applied by themselves last year... and were unsuccessful... so they came to Grant Solutions because they wanted a different outcome this time around”.

“Getting government grants is our core business. This is what we do during business hours and what I primarily ‘think about’ after hours”. Ross admits that running Grant Solutions is certainly not a typical 9-5 arrangement. “When your clients depend on you... there is no such thing as ‘downtime’...at least not in practice”.

So what’s the secret to winning NRRHIP grants?

“Well, it’s a LOT of hard work... which is why most applicants don’t put in enough time and effort” Ross explains. “Our consultants spent days reading through NRRHIP guidelines and policy documents, trying to understand what outcomes the government was trying to achieve with the allocated funding.

They also talked to perspective NRRHIP clients, trying to understand their projects... in order to establish eligibility and merit potential. Senior consultants then developed a grant application strategy and spent around 70-90 hours addressing the selection criteria. Quality assurance then further refined the applications until they were close to 100%”.

In the next couple of months, Grant Solutions will travel around Australia, presenting their clients with large commemorative cheques. “These days when an applicant is successful, the government pays electronically... companies don’t even get a cheque. So we’ll make the day memorable by giving clients a large commemorative cheque and perhaps a bottle of bubbly”. It’s also a good PR exercise for Grant Solutions.

“When businesses contact us, some don’t believe our success rate is **close to 100%** ... especially in competitive programs where **75%+** of applicants are rejected”. Having photos with clients holding large cheques should help address this... although there will still be skeptics. That doesn’t bother Ross, who believes that they’ll eventually come to Grant Solutions once their friends and business associates get government grants with our help.

“I’ve long ago learned that it’s nearly impossible to convince anyone of anything... and that’s why we only work with clients who want to work with us” says Ross. Fortunately for Grant Solutions, their **100%** success rate with health applications will ensure a flood of enquiries for the next HHH round.

Rural Hospitals will need to act quickly as Grant Solutions is only accepting **2-4** clients for HHH – Regional Priority Round (which is the **last** round and closes on December 3rd, 2010).