

\$500K NRRHIP Grant – Round 5



Planning to Upgrade Your Practice or Purchase Medical Equipment? Would you like the Government to PAY for it?

NRRHIP Grant

The National Rural and Remote Health Infrastructure Program (NRRHIP) Provides more than \$46 million over four years to improve access to funding for essential health infrastructure, equipment and service planning for rural and remote communities.

Funded Activities

- The acquisition or establishment of new buildings and/or fit-out or renovations of existing buildings;
- Establishment or refurbishment of facilities that are located on hospital or health campus grounds; and/or
- Refurbishment of private practices to establish training facilities for medical students and/or medical registrars.

- The purchase of equipment, including specialist medical/surgical equipment, technology upgrades such as computer hardware and software, patient information management systems, networking systems for medical personnel, telephone systems and videoconferencing equipment; and
- The provision of resources to pilot innovative approaches to the delivery of privately insurable health services.



Who We Are

Grant Solutions is a boutique consulting firm specialising in obtaining competitive government funding for businesses and health professionals.

Why Use Our Services

Government grants are highly competitive, attracting vast number of applications (sometimes 5000+ in each funding round). Despite spending valuable resources, jumping through hoops and filling out mountains of paperwork, most health professionals are unsuccessful in obtaining funding.

We change this. By engaging our services, health professionals are almost guaranteed funding. We work on a **success** basis and receive a fee equivalent to a percentage of the successful grant. We have previous experience in the health industry and a **100% success rate** in NRRHIP applications.

New Client Deadline ASAP!
Applications Close Sep 30, 2010

This grant is **ideal** for medical practices wishing to undertake infrastructure or equipment based projects in 2011 and who are currently planning for these projects.

Further Information

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Grant Solutions Press Release For Round 4 - Celebrating 100% NRRHIP Success

Melbourne, Australia July 6, 2010 – The results of the latest NRRHIP funding round (a competitive program providing \$46 million for health infrastructure and equipment in small rural towns) were announced today. The 4th round attracted **302** applicants from all across Australia, **42** of them (including **4** clients of Grant Solutions) being successful.

Each of the 42 successful applicants received a personal phone call congratulating them... with the official confirmation (funding agreement, bank account details, and etc) due to arrive shortly. Concurrently, 260 letters were sent to unsuccessful applicants, providing an opportunity to obtain application feedback and to reapply for the 5th NRRHIP round.

Ross Turetsky, Managing Director of Grant Solutions, explains... “With 302 NRRHIP submissions, an application had to be in the top **13.9%** to be approved”. Grant Solutions submitted 4 NRRHIP applications on behalf of their clients, and **all** were successful.

Getting comfortable in his ultra-ergonomic office chair, Ross is not surprised by this exceptional result (the probability of which is just **0.04%**) ... he expected it. “Two of our clients applied by themselves last year... and were unsuccessful... so they came to Grant Solutions because they wanted a different outcome this time around”.

“Getting government grants is our core business. This is what we do during business hours and what I primarily ‘think about’ after hours”. Ross admits that running Grant Solutions is certainly not a typical 9-5 arrangement. “When your clients depend on you... there is no such thing as ‘downtime’...at least not in practice”.

So what’s the secret to getting NRRHIP grants?

“Well, it’s a LOT of hard work... which is why most applicants don’t put in enough time and effort” Ross explains. “Our consultants spent days reading through NRRHIP guidelines and policy documents, trying to understand what outcomes the government was trying to achieve with the allocated funding.

They also talked to perspective NRRHIP clients, trying to understand their projects... in order to establish eligibility and merit potential. Senior consultants then developed a grant application strategy and spent around 70-90 hours addressing the selection criteria. Quality assurance then further refined the applications until they were close to 100%”.

In the next couple of months, Grant Solutions will travel around Australia, presenting their clients with large commemorative cheques. “These days when an applicant is successful, the government pays electronically... companies don’t even get a cheque. So we’ll make the day memorable by giving clients a large commemorative cheque and perhaps a bottle of bubbly”. It’s also a good PR exercise for Grant Solutions.

“When businesses contact us, some don’t believe our success rate is **close to 100%** ...especially in competitive programs where **75%+** of applicants are rejected”. Having photos with clients holding large cheques should help address this... although there will still be skeptics. That doesn’t bother Ross, who believes that they’ll eventually come to Grant Solutions once their friends and business associates get government grants with our help.

“I’ve long ago learned that it’s nearly impossible to convince anyone of anything... and that’s why we only work with clients who want to work with us” says Ross. Fortunately for Grant Solutions, their **100%** success rate with NRRHIP applications will ensure a flood of enquiries for the next NRRHIP round.

Medical practitioners will need to act quickly as Grant Solutions is only accepting a maximum of **8** clients for round 5 (which is the **last** round and closes on September 30th).